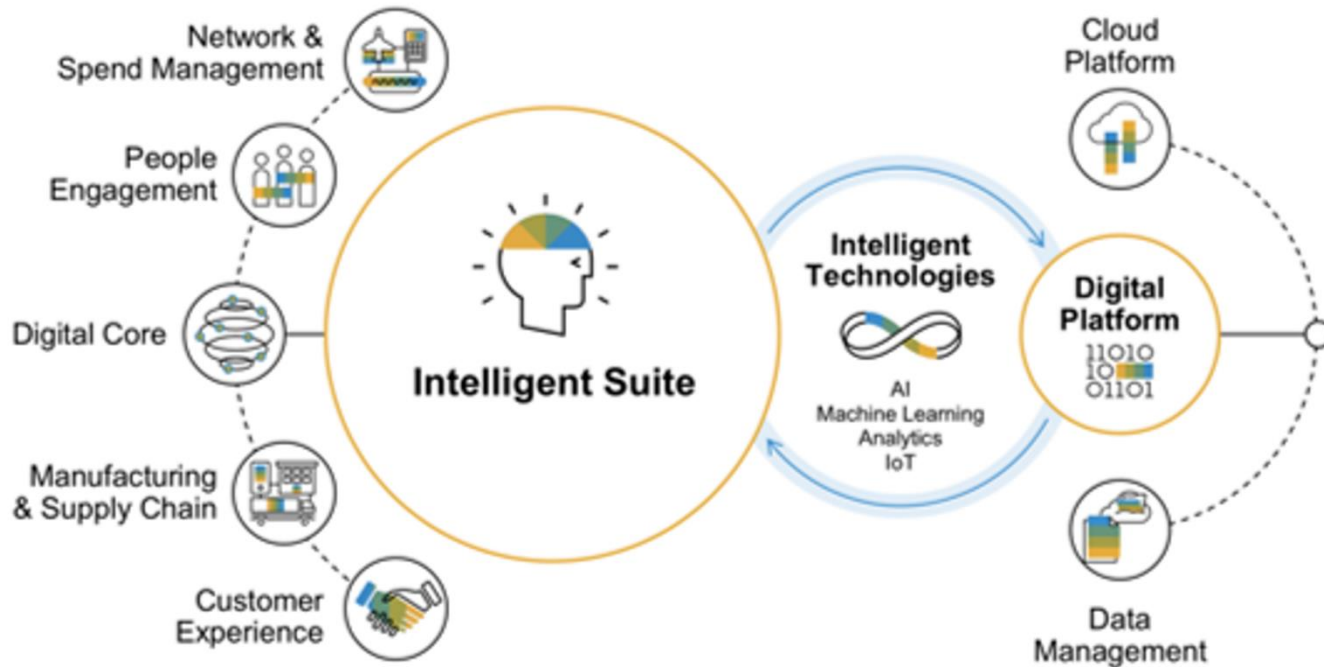


# Příklady licencování SAP cloud

Jan Filip

# SAP Intelligent Enterprise



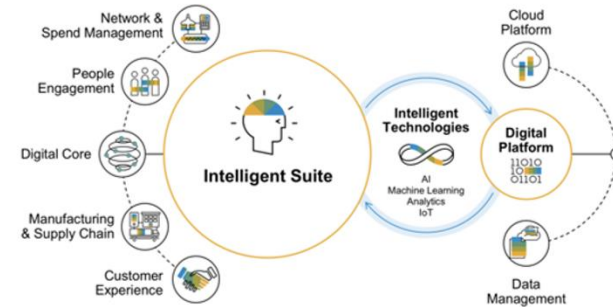
# SAP Intelligent Enterprise

**Intelligent Suite** = SAP S/4HANA Cloud

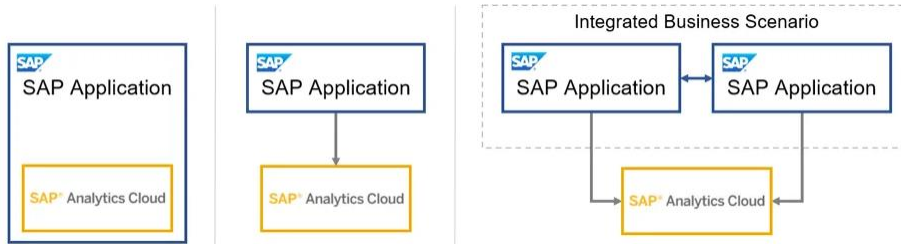
**Business aplikace** = SAP SuccessFactors, SAP Customer Experience, SAP Ariba, SAP Concur, SAP Intelligent Asset Management....

**Digital Platform** = SAP Cloud Platform  
(**Business Technology Platform**)

**Intelligent Technologies** = SAP Cloud Platform, SAP Analytics Cloud



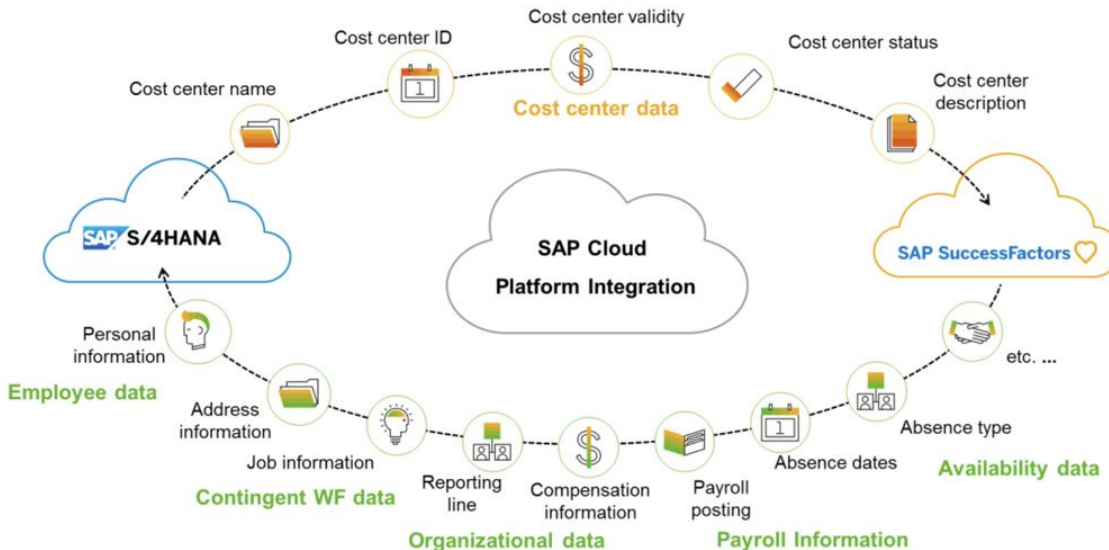
# Příklad propojení SaaS a platformních služeb



SAP S/4HANA Cloud  
SAP SuccessFactors

SAP Cloud Platform  
Integration

SAP Analytics Cloud  
SAP Data Warehouse Cloud



# SAP SuccessFactors (SF)

SAP SuccessFactors 

Products & Services

HR Transformation

Resources

Support

## Products

Core HR and Payroll

Recruiting and Onboarding

Learning and Development

Performance and Compensation

Workforce Planning and HR Analytics

Employee Experience Management

[Cloud - Applications](#) / [Cloud - Line of Business Portfolio](#) / [Cloud - Human Capital Management \(HCM\)](#) /

SAP SuccessFactors Employee Central, SAP Cloud Platform Integration option 8005136

Sales Unit Metric: Users

### SALES UNIT DETAILS

PRODUCT DESCRIPTION

METRIC DEFINITION

PRICING TIERS

### Sales Unit Details

Solution Owner

Frans Smolders

Third Party

N

Discountable:

Y

In Blocks of:

1

User License Reqmt.

N/A

SAV:

N

Initial Min Blocks

1

Local Product

N

HSAV:

N

Database

N/A

Channel Availability

CLDIR+ CLIND+ CCP

# SAP Analytics Cloud (SAC)

## SAP Digital Boardroom



Engaging analytics on large format screens

## SAP Analytics Cloud

### SAP Analytics Hub

User

Specialized report portal

### BI

User, CS

Data discovery, story creation and viewing

### Planning Standard

User

Entering data in planning models

### Planning Professional

User

Create planning models and value driver trees

Analytics Hub

Smart Predict\*

Analysis Office for SAC

Business Intelligence

Planning Standard

Smart Predict\*

Analysis Office for SAC

Business Intelligence

Planning Professional

Planning Standard

Smart Predict\*

Analysis Office for SAC

Business Intelligence

\*Smart Predict features are only available in the 'Predictive edition' licenses that run on the Cloud Foundry platform and require the AWS addendum.

All other 'Smart' features are available on all platforms

## Jednotlivé platformní služby vs. Packages

SAP Cloud Platform Gamification - (8004046)

SAP Cloud Platform Identity Authentication - (8003511)

SAP Cloud Platform Identity Authentication, additional tenant - (8005499)

SAP Cloud Platform Identity Provisioning - (8004978)

SAP Cloud Platform Integration additional connections - (8002952)

SAP Cloud Platform Integration for SAP cloud applications - (8000800)

SAP Cloud Platform Integration, DI edition - (8004739)

SAP Cloud Platform Integration, PI edition - (8004740)

SAP Cloud Platform Integration, enterprise edition - (8005996)

SAP Cloud Platform Internet of Things - (8005404)

SAP Cloud Platform Java server (large) - (8000350)

SAP Cloud Platform Java server (medium) - (8000349)

SAP Cloud Platform Java server (small) - (8000348)

SAP Cloud Platform Mobile Services - (8003145)

SAP Cloud Platform Mobile Services, consumer edition - (8004024)

SAP Cloud Platform Portal - (8004742)

SAP Cloud Platform, starter edition (64 GB) 8001021

Sales Unit Metric: Flat Fee

List Price:

15 938,00 CZK

SALES UNIT DETAILS

PRODUCT DESCRIPTION

METRIC DEFINITION

Description:

The 64 GB starter edition of SAP HANA® Cloud Platform is a resource-based package that includes SAP HANA DBServices technology. The 64 GB starter edition may only be used for non-productive testing and development of platform applications. SAP does not provide any support or service-level agreement. The customer may access online communities for product questions.

SAP Cloud Platform, app services package, premium edition - (8007738)

SAP Cloud Platform, app services package, professional edition - (8007737)

SAP Cloud Platform, app services package, standard edition - (8007736)

# SAP Cloud Platform (SCP) – Description Guide

<https://www.sap.com/products/cloud-platform.html>

<https://www.sap.com/about/agreements/policies/cloud-platform.html>

	standard edition
Number of Platform Applications Permitted	Unlimited Number of Platform Applications
<a href="#">SAP Cloud Platform Java server</a>	1 medium
<a href="#">SAP HANA, SAP ASE Service</a>	1 x-small
<a href="#">SAP Cloud Platform SAP HANA Service, base edition</a>	64 GB
<a href="#">SAP Cloud Platform Document service</a>	100 GB
<a href="#">SAP Cloud Platform custom domain</a>	Not included
<a href="#">SAP Cloud Platform Portal (site visits)</a>	30,000 site visits per month
<a href="#">SAP Cloud Platform Portal administrator</a>	1
<a href="#">SAP Cloud Platform Identity Authentication (logons)</a>	1,500 logon requests per month
<a href="#">SAP Web IDE</a>	5 users
<a href="#">SAP Cloud Platform Integration, DI edition</a>	Not Included
<a href="#">SAP Cloud Platform Integration, PI edition</a>	Not Included
<a href="#">SAP Cloud Platform API Management</a>	Not Included
<a href="#">SAP Cloud Platform Gamification</a>	Not Included
<a href="#">SAP Cloud Platform Build</a>	2 Users



SAP Cloud Platform- Service Description Guide (cloudplatform.sap.com/capabilities/service-description.html)

## SAP Cloud Platform Integration, PI edition

<b>Cloud Service Description</b>	SAP Cloud Platform Integration, PI edition integrates processes between SAP cloud applications, third party applications and on-premise solutions. SAP Cloud Platform Integration is an open, flexible, on-demand integration system running as a core service on SAP Cloud Platform.	
<b>Usage Metric</b>	Monthly Flat Fee per Piece	
<b>Explanation of Usage Metric</b>	Flat fee means fixed monthly subscription fees	
<b>Piece Size</b>	1 Piece = 1 instance of SAP Cloud Platform Integration, PI edition	
<b>Included Resources</b>		
		PI edition
	Data Integration	Not Included
	Process Integration	Included
	<a href="#">connections</a>	3
	<a href="#">bandwidth (out)</a>	10 GB / month
<b>Additional Terms &amp; Conditions</b>	<ul style="list-style-type: none"> <li>Customer shall ensure that it has all necessary license rights for any SAP and/or third-party solutions integrated using the Cloud Service.</li> </ul>	
<b>Previously referred to as</b>	SAP HANA Cloud Platform, integration service, PI edition	



- **Nasazení eNeschopenka 2020**
- **Reporting a plánovací platforma**
- **Vývoj SAP Fiori v cloudu**

## **MIBCON = strategický partner SAP pro oblast cloudu**

Cloud technologie jako nedílná součást našich řešení vám pomůže **rychle reagovat na změny v byznysu**.

Technologie v sobě **změny a inovace zahrnuje již jako službu**, kterou si sami, nebo s naší pomocí, nastavíte podle vlastních potřeb.

- **Poradenství architektury**
- **Návrh a inovace business procesů = business case**
- **Licencování a dopad do současného IT prostředí**
- Licenční partner (indirect)
  - Consumption (plán)
  - Subscription (dnes)
- Implementační partner
- ISV

# Independent Software Vendor (ISV)

<https://www.sapappcenter.com/>

SAP App Center

Featured **All** SAP Analytics SAP SuccessFactors SAP Customer Experience SAP Ariba SAP S/4HANA SAP Fieldglass Partner

**Mediafly for SAP Sales Cloud**  
Be More Prepared, Personal & Responsive Before, During & After Sales Calls

Learn More

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**mib:con**  
working together



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Manage your budget and funding in detail.

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/yr

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/mo

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## Production Benchmarking and Simulation

Benchmark and simulate your portfolio changes.

Simulate your production bill of materials, substitute suppliers and calculate result immediately. Benchmark your production sites, identify savings. [Learn More](#)



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## Public Budgeting

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**Q & A**

working:together

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