

Situation

- Before implementing the MDP/CLM solution, BorsodChem MCHZ managed contracts both on the purchasing side (MM) and the sales side (SD) through the SAP system, while additional metadata was maintained in an application built on the Lotus Notes platform
- The objective of the MDP (CLM) solution was to migrate several applications (records, reports, notifications, etc.) from the Lotus Notes (LN) environment to SAP Fiori. This aimed to **eliminate the lack of integration** between the LN databases and the SAP ERP system and, at the same time, **consolidate these applications** within the SAP Fiori platform

Challenges

The objective of the implemented solution (CLM deployment) was to **achieve the following state of contract management**:

- The solution must be able to monitor deadlines and send email notifications to responsible persons via their Lotus Notes mailboxes
- The solution must allow easy selection of contracts to be monitored (inclusion criteria, e.g. long-term contracts > 1 year, guarantor, claimant, etc.)
- The solution must be simple and functional in both SAP ERP and S/4HANA.
- The solution must be flexible in terms of adding values to local code lists, where applicable
- The solution must allow both individual (case reassignment) and mass updates of responsible persons, on both the user and purchasing side, even in already existing records
- The solution must provide an easy export of data in the required structure to MS Excel

Solution

- The implemented solution replaces the previous contract management system, which was based on the Lotus Notes platform and no longer met current requirements
- Compared to the former system, the new solution significantly improves control over the contract lifecycle and their retention within BorsodChem MCHZ

Benefits

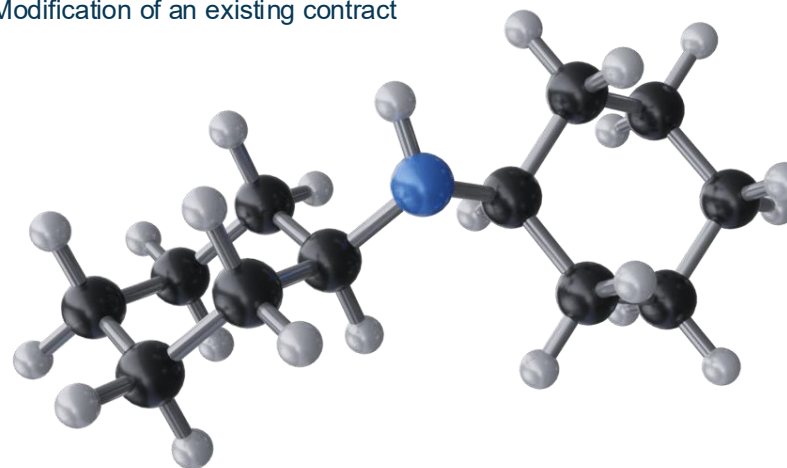
The implemented solution meets all key criteria and requirements defined by the customer for the introduction of the new system:

- A system for centralized contract registry across the entire company
- Process coverage of contract management
- Document storage with extended metadata suitable for reporting and search
- Electronic form of contracts with a full creation history directly in the system
- Migration of existing contract records into the new system
- Compliance with company-wide rules, such as document numbering and access rights

Future plans and development

Subsequent requirements for further development of the solution include in particular:

- Digitalization of the contract preparation, signing, and purchase order/contracting process, including integration with electronic contract signing
- Modification of an existing contract



Industry

Chemical industry

LoB

Purchasing, Sales

Customer

BorsodChem MCHZ, s.r.o.

Headquarters

Ostrava – Mariánské Hory; Czech Republic

Products and services

Organic and inorganic chemical substances for polyurethane materials, rubber, pharmaceutical, agricultural and food products, as well as products for the foundry industry

Number of employees

391 (2024)

System environment

Mib:CLM

Reference

Stanislav Pekara, IT & Control Systems Director